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Our focus is on improving health equity by ending inequalities affecting racial/ethnic, low-income and other disadvantaged populations, so all Coloradans can achieve optimal health. To achieve this vision, The Trust supports the development and dissemination of robust health data to pinpoint specific challenges and to inform solutions; efforts to increase public awareness and advocacy to build a strong base of support for access to health through policy solutions; and the provision of services and strengthening of systems that expand health coverage and improve access to health care to ensure that:

- Every child will have a real opportunity to grow up healthy
- Colorado will have a healthy population that contributes to the prosperity of the state
- Affordable health care coverage will be available to all families and individuals
- Accessible, quality care will be the norm
- The health system will deliver care that is responsive to the needs of all Coloradans.

When the nonprofit PSL Healthcare Corporation was sold to a for-profit organization in 1985, the proceeds of the sale were used to create a foundation dedicated exclusively to the health of the people of Colorado.

Since that time, The Colorado Trust has worked closely with nonprofit organizations in every county across the state to improve health and well-being, ranging from bringing 9-1-1 emergency medical care to 38 Colorado counties to helping foster the development of the state’s second largest regional transportation district in the Roaring Fork Valley, and much more.
About Us

› HOW WE MAKE GRANTS
The Colorado Trust’s strategic grantmaking supports the development of a coordinated system of policies, programs and services that expand health coverage, and improve and expand health care.

For these grant strategies, The Trust issues Requests for Applications (RFA) and welcomes responses from nonprofit organizations and governmental entities across Colorado. When a competitive funding opportunity is available, a detailed RFA with related instructions and application deadlines is posted to our website. Sign up to be automatically notified by email of future funding opportunities.

On occasion, The Trust also asks organizations that are focused on strategies specific to achieving access to health to submit individual, non-competitive proposals. The Colorado Trust does not accept unsolicited requests for funding with one exception, the Convening for Colorado program. Applications for Convening for Colorado are accepted on an ongoing basis and reviewed monthly.

› ELIGIBILITY
In response to an RFA or an individual invitation issued by The Trust, the following types of organizations are eligible to apply for grants:

- Nonprofit organizations that are exempt under Section 501(c)(3) of the Internal Revenue Code and are classified as “not a private foundation” under Section 509(a)
- Independent sponsored projects of a nonprofit 501(c)(3) organization acting as a fiscal agent
- Government and public agencies.

The Colorado Trust does not make grants for the following:

- Political campaigns or voter registration drives
- Capital funding for the purchase, construction or renovation of any facilities or other physical infrastructure
- Operating deficits or retirement of debt
- Indirect allocations (excluding fiscal agent fees)
- Religious purposes.
Over the past few years, we’ve witnessed a number of critical health care events. In 2008, a bipartisan commission completed a blueprint for improving health care in Colorado with near unanimity. In 2009, Colorado lawmakers enacted a hospital-provider fee law that has helped increase health coverage for an estimated 100,000 Coloradans and reduced costs for uncompensated care. The Affordable Care Act, passed in 2010, goes a long way toward improving care in the United States and is one of the nation’s most significant laws in 50 years. In 2011, in response to the ACA, Colorado lawmakers enacted legislation that established a health insurance exchange that will provide even more Coloradans with access to health insurance. During this same time, we suffered a severe recession, which increased needs as resources diminished.

Throughout, The Colorado Trust has maintained its commitment to achieve access to health for all Coloradans. In working to achieve this vision, The Trust supports the development and dissemination of robust health data to pinpoint specific challenges and to inform solutions; efforts to increase public awareness and advocacy to build a strong base of support for access to health through policy solutions; the provision of services and strengthening of systems that expand health coverage and improve access to health care; and efforts to advance the health and well-being of the people of Colorado. In this work, our first focus always is on those individuals and families who have historically been ignored and underserved in the health care system, and those who are most vulnerable.

We’ve also learned that the best way to ensure our grant strategies address current and emerging needs is to collect insights directly from the stakeholders and leaders who know best the unique challenges and potential of their own communities. As such, we are conducting an in-depth environmental scan to help inform our future grantmaking.

This is an incredibly interesting time to work at a health foundation—filled with challenges, uncertainties, needs, opportunities and hope. We are pleased to partner with grantees whose accomplishments continue to grow stronger, and who share our enthusiasm and sense of urgency for this work. We express a deep thanks to our many partners and underscore our continuing commitment to work together to expand health coverage and improve access to health care for the people of our state.

Sincerely,

Patricia Baca, EdD
Chairwoman of the Board of Trustees

Ned Calonge, MD
President and CEO
Achieving access to health for all Coloradans

The Colorado Trust is dedicated to achieving access to health for all Coloradans. Our focus is on improving health equity by ending inequalities affecting racial/ethnic, low-income and other disadvantaged populations, so all Coloradans can achieve optimal health.

To achieve this vision, The Trust supports the development and dissemination of robust health data to pinpoint challenges and to inform solutions; efforts to increase public awareness and advocacy to build a strong base of support for access to health through policy solutions; the provision of services and strengthening of systems that expand health coverage and improve access to health care; and an array of efforts to advance the health and well-being of the people of Colorado.
In 2011, The Colorado Trust continued its support for the collection, analysis and dissemination of robust health data to help pinpoint the health-related challenges we face, and inform solutions to expand health coverage and improve care by:

- Extending our long-time core support for the Colorado Health Institute, an impartial clearinghouse for data and analysis on Colorado’s health care issues and systems
- Launching the Colorado Health Access Survey (CHAS), an extensive survey of health care coverage, access and utilization in Colorado
- Supporting the Center for Improving Value in Health Care in planning for the development of the state’s All-Payer Claims Database, to inform health care quality improvement, cost containment and value across the health care system
- Partnering with the Caring for Colorado Foundation, the Colorado Health Foundation and The Denver Foundation on the research and development of The Status of Behavioral Health Care in Colorado, a comprehensive assessment and critical analysis of public and private behavioral health in the state.
Good health depends on many factors, including access to quality health care. Research shows that individuals with health insurance coverage have better access to health care services and experience better health outcomes than people who are uninsured. People without health insurance are less likely to receive preventive care, are frequently diagnosed when their diseases are more advanced, tend to receive less therapeutic care and are more likely to die prematurely than individuals with insurance.

The 2011 Colorado Health Access Survey (CHAS) found that 829,000 Coloradans do not have any health insurance, and another 675,000 are “underinsured” or don’t have adequate health insurance for their family’s needs.

The affordability of health insurance has been a central issue in the health care reform debate. An in-depth look at CHAS data provides detailed information about health insurance affordability and reveals the underlying reasons for being uninsured – including a demographic portrait of the uninsured in Colorado, what they now pay for out-of-pocket medical expenses, their ability and willingness to pay for health insurance and how much they believe they can afford to pay for health insurance. CHAS also offers insights into the health and financial consequences of being uninsured in Colorado.

Carol Sharp knows the consequences all too well. Her husband was laid off in June 2011 after working for his company for 23 years. “We had the kind of insurance people dream about,” she said.

Just weeks after the layoff, their son, who was a full-time college student, suffered a traumatic brain injury as a result of a dirt bike accident. He spent six months in the hospital and had a long recovery ahead of him. Because of her husband’s layoff, the family’s insurance coverage had been dropped. Eligible for COBRA, they paid $750 a month to cover her husband and son for a few months until their son was able to get coverage through disability Medicaid. At that point, they dropped COBRA and Carol’s husband became uninsured.

Carol was able to get coverage for herself through her employer, which offers a very basic group insurance policy. Carol pays about $200 for this coverage, but is significantly underinsured. She said it would cost her about $400 more per month to cover her husband on her policy and, at 250% of the federal poverty level (FPL), they just can’t afford it. Her husband is now the full-time caregiver for their son and, as such, he doesn’t qualify for unemployment benefits, so the family subsists on Carol’s income alone.

To add to their situation, their mobile home and car are paid off, and these assets disqualify them from the Colorado Indigent Care Program. So if a major hospitalization happens, “we would be completely out of luck,” she said.

Carol noted the irony of her situation, saying, “Having worked more than 20 years to connect people with insurance, I never dreamed I’d be in the situation of not being able to cover my own family.”
ALL KIDS COVERED INITIATIVE (COLORADO COALITION FOR THE MEDICALLY UNDERSERVED)
Examining and reporting on the status of children’s access to health coverage and care throughout Colorado.

GRANT TIMEFRAME: 2010-2012
GRANT AMOUNT: $32,000
CONTACT: Deidre Johnson

CENTER FOR IMPROVING VALUE IN HEALTH CARE
Support for planning the development of the state’s All-Payer Claims Database to inform health care quality improvement, cost containment and value across the health care system.

GRANT TIMEFRAME: 2010-2011
GRANT AMOUNT: $180,000
CONTACT: Laurel Petralia

COLORADO DEPARTMENT OF HEALTH CARE POLICY AND FINANCING – OUTREACH SPECIALIST
Through a new staff position, providing technical support to community-based organizations working to increase outreach to and enrollment of children who are eligible but not enrolled in Medicaid or CHP+.

GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $150,000
CONTACT: Deidre Johnson

COLORADO HEALTH ACCESS SURVEY
Managed by the Colorado Health Institute, the CHAS is an extensive survey in Colorado of health care coverage, access and utilization.

GRANT TIMEFRAME: 2011-2018
GRANT AMOUNT: $4,500,000
CONTACT: Nancy Csuti

COLORADO HEALTH INSTITUTE – HEALTH PROFESSIONS DATABASE
Supporting the development of a statewide Health Professions Database, including an inventory of health professions academic programs and workforce initiatives, to ensure that programs and policies are data-driven.

GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $410,000
CONTACT: Laurel Petralia

COLORADO BLACK HEALTH COLLABORATIVE
Support for the development of a health resource guide for Colorado’s African-American/Black community.

GRANT TIMEFRAME: 2011
GRANT AMOUNT: $10,000
CONTACT: Chris Armijo

COLORADO HEALTH INSTITUTE
Created in 2003 through a funding partnership of The Colorado Trust, Rose Community Foundation and Caring for Colorado Foundation, the Colorado Health Institute serves as a reliable and impartial clearinghouse for data collection, analysis and dissemination on Colorado health care issues and systems.

GRANT TIMEFRAME: 2007-2011
GRANT AMOUNT: $2,049,977
CONTACT: Gwyn Barley
In 2011, The Colorado Trust supported an array of advocacy, communications, education, research and leadership efforts to help inform and advance health policies to achieve access to health, including:

- Building public will to help achieve access to health through Project Health Colorado, a unique blend of grassroots strategies and an overarching communications campaign aimed at increasing awareness, understanding and support for making health coverage and health care work better for every Coloradan
- Connecting groups of health care advocates to learn from one another, work together over the long term and to quickly respond to timely opportunities to advance health care improvements in Colorado
- Convening policy leaders, health care providers, educational institutions, and economic development and workforce planning authorities to collectively establish a strategic public policy framework for Colorado to address the shortage of providers
- Supporting a comprehensive study of state and local government financing in Colorado to improve the state’s ability to expand health coverage and care.
Cerise faced the daunting task of helping her mother get needed care, yet found herself pleasantly surprised with the care and attention to health equity at a local clinic in Denver. “I was utterly amazed at the level and quality of care that she received,” Cerise shared. “Her provider has taken the time to really understand and hear her story. She feels empowered as a consumer, not feeling that she is bound to a system and has to bow to their needs, but really treated like an individual who deserves adequate care.”

Dr. Mark from Denver shares a story of a patient who needed treatment for kidney disease, and her struggle to pay for the necessary care. He tells the story to show how the medical system could change, asking “Isn’t it enough that somebody has lost their kidneys and now has to be on dialysis? Do we have to completely ruin them [financially] before we provide care?”

Dave, who lives in Summit County, gives an all-too-familiar portrayal of the challenges of accessing health care after losing his job. With the availability of health services at an affordable local clinic, Dave is tremendously appreciative of that resource in his community. “It’s quality care for a reduced price, because of the fact we’re taking into consideration you aren’t making as much money as you used to, and you still need health care.”

The common thread that weaves through these three stories is the intensely personal nature of health care, how those personal experiences shape our perceptions and understanding of health care issues, and how that understanding can turn into collective action.

These stories were collected through Colorado HealthStory, an innovative project of the Colorado Rural Health Center, the Colorado Coalition for the Medically Underserved and ClinicNET. Modeled after National Public Radio’s StoryCorps, Colorado HealthStory uses storytelling as a way to increase awareness and engagement on health care issues – one conversation at a time.

The HealthStory project works with local communities across Colorado to capture digital recordings and testimonials from everyday Coloradans sharing their personal experiences and perspectives about health care. Each story provides unique insight into the health care landscape, whether it is a tragic circumstance of a family not being able to get the care they need or an inspirational account of a community taking action to improve their health and well-being. Once stories have been collected in a community, members of that community are then brought together for a listening session and discussion forum about the health care issues they face, solutions to consider and actions they can take.

The simple act of telling one’s story sparks a deeper connection to the importance of health care. Most storytellers say they feel more engaged and empowered when it comes to health care. And many storytellers have remained engaged by participating in online discussions, recruiting others to share their stories and sharing stories with other networks.

From Rocky Ford to Aurora to Summit County to Durango and points between, Colorado HealthStory is bringing more Coloradans closer to the collective action needed to make health care work better for everyone.
COLORADO AREA HEALTH EDUCATION CENTERS (UNIVERSITY OF COLORADO FOUNDATION)
Conducting consumer training in advocacy through five regional AHEC centers statewide focusing on policy changes to expand access to health.
GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $700,000
CONTACT: Matt Sundeen

COLORADO COALITION FOR THE MEDICALLY UNDERSERVED – ADVOCACY FOR THE MEDICALLY UNDERSERVED
Advocating for improved health care outcomes and experiences for low and moderate income Coloradans.
GRANT TIMEFRAME: 2010-2012
GRANT AMOUNT: $150,000
CONTACT: Matt Sundeen

COLORADO CONSUMER HEALTH INITIATIVE
Increasing awareness and providing education to health consumers statewide about barriers to health access, and strengthening advocacy efforts for policy changes to increase access to health care.
GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $150,000
CONTACT: Matt Sundeen

COLORADO HEALTH PROFESSIONS WORKFORCE POLICY COLLABORATIVE
Managed by the Colorado Rural Health Center, convening policy leaders, health care providers, educational institutions, and economic development and workforce planning authorities to collectively establish a strategic public policy framework for Colorado to advance health professions workforce priorities to address the shortage of providers and strengthen the health care system.
GRANT TIMEFRAME: 2010-2011
GRANT AMOUNT: $199,427
CONTACT: Laurel Petralia

COLORADO HEALTH PROFESSIONS – EVALUATION
Through the Center for Research Strategies, assessing the progress of health care education and workforce training programs conducted by the Colorado Area Health Education Centers, Colorado Center for Nursing Excellence, Colorado Health Institute and Colorado Rural Health Center.
GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $150,000
CONTACT: Nancy Csuti

COLORADO RURAL HEALTH CENTER
Supporting research, education, communications and advocacy to help state policy and health leaders better understand the health needs of rural Coloradans.
GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $150,000
CONTACT: Matt Sundeen

HEALTH CARE ADVOCACY
Supporting the Bell Policy Center, Colorado Center on Law and Policy, and the Colorado Children’s Campaign to advocate on behalf of an improved system of health coverage and care in Colorado.
GRANT TIMEFRAME: 2010-2012
GRANT AMOUNT: $1,012,500
CONTACT: Matt Sundeen

INNOVATION NETWORK
Leading a team of Colorado evaluators in partnering with selected Trust grantees to improve the effectiveness of their advocacy efforts to expand access to health in a changing health policy landscape.
GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $797,600
CONTACT: Nancy Csuti

COLORADO NONPROFIT ASSOCIATION – FISCAL EDUCATION PROJECT
Helping nonprofit organizations in Colorado to better educate their constituencies and the broader population about Colorado’s fiscal challenges.
GRANT TIMEFRAME: 2010-2012
GRANT AMOUNT: $25,000
CONTACT: Matt Sundeen
MEDICAL CLEAN CLAIMS, TRANSPARENCY & UNIFORMITY TASK FORCE
Supporting a task force of providers, payers and government representatives in developing a uniform set of insurance codes and payment rules aimed at reducing costs and administrative redundancies, as required under HB10-1332.

GRANT TIMEFRAME: 2011-2013
GRANT AMOUNT: $25,000
CONTACT: Laurel Petralia

OFFICE OF THE COLORADO GOVERNOR
Supporting a position in the Colorado Governor’s Policy Office to assist with the implementation of federal laws that increase access to health for all Coloradans.

GRANT TIMEFRAME: 2007-2012
GRANT AMOUNT: $445,280
CONTACT: Matt Sundeen

PROJECT HEALTH COLORADO
Building public will to help achieve access to health through a unique blend of grassroots strategies and an overarching communications campaign aimed at increasing awareness, understanding and support for making health coverage and health care work better for every Coloradan, in partnership with the Colorado Health Foundation.

GRANT TIMEFRAME: 2010-2013
GRANT AMOUNT: $9,896,000
CONTACT: Scott Downes

SOUTHERN COLORADO COLLABORATIVE (COLORADO STATE UNIVERSITY)
Helping members of Colorado’s south and southeastern communities to identify their health needs and advocate for improved access to health, in partnership with CSU-Pueblo’s Hasan School of Business, Action 22 Foundation, the San Luis Valley Immigrant Resource Center, and the Center for Immigrant and Community Integration, Catholic Charities Diocese of Pueblo.

GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $200,000
CONTACT: Matt Sundeen

STRATEGIC ADVOCACY FUND
Informing debate about key policy issues that affect access to health for Coloradans through a collaboration of the Bell Policy Center, Colorado Center on Law and Policy, Colorado Children’s Campaign and Colorado Coalition for the Medically Underserved.

GRANT TIMEFRAME: 2011-2012
GRANT AMOUNT: $200,000
CONTACT: Matt Sundeen

UNIVERSITY OF DENVER – STATE FISCAL STUDY
Supporting a comprehensive study of state and local government financing in Colorado to inform and improve the state’s ability to expand health coverage and care.

GRANT TIMEFRAME: 2010-2011
GRANT AMOUNT: $25,000
CONTACT: Matt Sundeen
In 2011, Colorado Trust grant strategies helped to strengthen the ability of health care delivery sites and providers to serve uninsured, and publicly- and privately-insured Coloradans; improve systems, policies and programs to support continuous enrollment in public health coverage; and address the insufficient availability and numbers of health care providers by:

- Helping more Colorado children receive health care services by enrolling eligible but uninsured children and youth in Medicaid and Child Health Plan Plus (CHP+) and increasing the service capacity of safety net clinics
- Coordinating the delivery of health care services across multiple providers and health care settings – including primary, specialty, behavioral and oral care
- Training and recruiting health professionals, especially to serve racial and ethnic minorities and residents in rural areas of the state
- Increasing the ability of health care providers and organizations to provide culturally competent health care services.
“People who are undocumented often have children who are U.S. citizens and eligible for services, and we need to ensure they are not left behind without access to health care and other basic needs. So many families don’t know about the services available to them or how to access them,” said Julissa Soto, Program Director of the American Diabetes Association’s (ADA) Por Tu Familia (For Your Family) Ventanillas de Salud (Windows to Health) program. “This program has helped us… overcome the fear in the community that prevents people from seeking the care they need, and helps them maneuver through our health care system.”

The ADA was one of 19 grantees under The Colorado Trust’s $3.4 million Expanding Outreach and Enrollment for Children & Youth strategy. These grantees used innovative, community-based, multi-ethnic outreach methods to identify and enroll eligible but uninsured children and youth statewide in Medicaid and Child Health Plan Plus (CHP+). Grantees included countywide collaborations; after-school programs; clinics; agencies serving low-income families, homeless families and abused children; a school district; and an affordable housing provider.

The need is critical with more than 112,000 uninsured children in Colorado (Colorado Health Access Survey, 2011). According to the Colorado Health Institute, some 48,000 children are income-eligible for Medicaid coverage but are not enrolled, and an additional 31,000 are eligible for CHP+ but not enrolled. These figures are conservative as they do not include undocumented children, or children who are ineligible because their family’s income exceeds the eligibility thresholds of the two programs.

Through the Ventanillas de Salud program, promotoras are available at the Mexican Consulate to assist families with eligibility determination and application assistance, and provide referrals to health care services. The promotoras also travel with the consulate’s mobile van to provide similar services throughout the state.

Soto said the ADA saw this incredible need and supported the creation of Windows to Health because access to health is so important to both prevent and manage diabetes. Over the past two years, the ADA enrolled 786 children in Medicaid and CHP+, distributed information regarding access to local health services and enrollment into public health programs to 3,150 underserved and uninsured Mexican families, and held 210 health education sessions on the topics of nutrition and preventive care.

“Windows to Health is a light at the end of the tunnel and gives hope to so many people,” she said. “I am incredibly grateful for the work it is doing in our community.”

As a result of the program’s success, the ADA has been able to sustain this effective program after Trust support ended.
**AFFORDABLE CARE ELIGIBILITY COORDINATOR (THE COLORADO HEALTH FOUNDATION)**
Partnering with the Colorado Health Foundation to support consulting services to the State of Colorado necessary to develop a strategic plan to improve state eligibility determination, verification and enrollment systems, as required under the Affordable Care Act.
GRANT TIMEFRAME: 2011-2012
GRANT AMOUNT: $28,963
CONTACT: Deidre Johnson

**CAVITY FREE AT THREE**
Through the Colorado Area Health Education Center, preventing oral disease in young children statewide by changing delivery systems, and strengthening the capacity of safety nets to provide preventive oral health services to high-risk pregnant women and their babies (up to age 3).
GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $300,000
CONTACT: Deidre Johnson

**CAVITY FREE AT THREE – EVALUATION**
Researchers at Denver Health and the University of Denver School of Medicine are conducting a randomized, controlled trial to determine the impact of Cavity Free at Three on the prevalence of dental caries in children less than three years of age.
GRANT TIMEFRAME: 2009-2012
GRANT AMOUNT: $100,000
CONTACT: Nancy Csuti

**CAVITY FREE AT THREE – PHASE TWO**
Recruiting private dentists in Colorado who do not currently accept Medicaid clients to serve this population, and training dental providers to care for young children and pregnant women.
GRANT TIMEFRAME: 2011-2014
GRANT AMOUNT: $300,000
CONTACT: Deidre Johnson

**CLINICNET**
Helping non-federally qualified health centers in Colorado build their administrative and service capacity and ability to advocate for community-funded clinics.
GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $300,000
CONTACT: Deidre Johnson

**COLORADO CENTER FOR NURSING EXCELLENCE**
Building the state’s health professions workforce through the Nursing Faculty Retention and Recruitment Program, including a nursing faculty educational loan repayment program.
GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $1,175,000
CONTACT: Laurel Petralia

**COLORADO CENTER FOR NURSING EXCELLENCE – CARE AND CAREER TRANSITIONS**
Improving transitions of care by strengthening home-health nursing clinical and leadership competencies, and putting in place quality and patient safety improvements.
GRANT TIMEFRAME: 2010-2013
GRANT AMOUNT: $50,000
CONTACT: Laurel Petralia

**COLORADO CENTER FOR NURSING EXCELLENCE – EXPANDING ADVANCED NURSING SKILLS FOR LEADING QUALITY INITIATIVES**
Building on evidence gained from a HRSA-funded nurse leadership program to expand the leadership skills of some 140 frontline nurses to implement quality initiatives that improve patient care statewide.
GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $380,000
CONTACT: Laurel Petralia
COLORADO CHILDREN’S HEALTHCARE ACCESS PROGRAM
Providing support services that enable and encourage private pediatric and family practices to devote at least 10% of their practice to publicly insured children.
GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $300,000
CONTACT: Deidre Johnson

COLORADO CHILDREN’S HEALTHCARE ACCESS PROGRAM – HEALTHY MOTHERS PROJECT
Providing support services that enable and encourage private obstetrical and family practices to offer comprehensive prenatal care to publicly insured pregnant women.
GRANT TIMEFRAME: 2010-2011
GRANT AMOUNT: $140,156
CONTACT: Deidre Johnson

COLORADO DEPARTMENT OF PUBLIC HEALTH AND ENVIRONMENT, OFFICE OF PRIMARY CARE – COLORADO HEALTH SERVICE CORPS EDUCATIONAL LOAN FORGIVENESS
Repaying all or a portion of the educational loan debt of primary care health professionals who agree to practice in an underserved community with a known shortage of providers.
GRANT TIMEFRAME: 2010-2012
GRANT AMOUNT: $304,000
CONTACT: Laurel Petralia

COLORADO DEPARTMENT OF PUBLIC HEALTH AND ENVIRONMENT
WORKING TO IMPROVE STATE-LEVEL COORDINATION AND ALIGNMENT TO SUPPORT THE WORK OF THE CENTER FOR IMPROVING VALUE IN HEALTH CARE TO IDENTIFY AND PURSUE STRATEGIES FOR QUALITY IMPROVEMENT, COST CONTAINMENT AND IMPROVED POPULATION HEALTH.
GRANT TIMEFRAME: 2007-2011
GRANT AMOUNT: $625,277
CONTACT: Laurel Petralia

COLORADO DEPARTMENT OF PUBLIC HEALTH AND ENVIRONMENT
ADMINISTERING THE COLORADO PROVIDER RECRUITMENT PROGRAM TO RECRUIT AND RETAIN HEALTH CARE PROFESSIONALS TO WORK IN RURAL AND URSERVED COMMUNITIES.
GRANT TIMEFRAME: 2009-2012
GRANT AMOUNT: $144,000
CONTACT: Laurel Petralia

COUNTY OF BOULDER – COLORADO PEAK
DEVELOPMENT AND IMPLEMENTATION OF A STATEWIDE TRAIN-THE-TRAINER MODEL TO PROMOTE AND SUPPORT USE OF THE NEW COLORADO PROGRAM ELIGIBILITY AND APPLICATION KIT, AN ONLINE APPLICATION TO HELP INDIVIDUALS AND FAMILIES APPLY ONLINE FOR MEDICAL AND FOOD ASSISTANCE BENEFITS.
GRANT TIMEFRAME: 2010-2012
GRANT AMOUNT: $200,000
CONTACT: Deidre Johnson
**Grants**

**HEALTH CARE SERVICES & SYSTEMS GRANTEES**

**EARLY CHILDHOOD HEALTH INTEGRATION**
Supporting the state’s network of Early Childhood to better integrate health services into their local early childhood system development efforts.

- **GRANT TIMEFRAME:** 2008-2014
- **GRANT AMOUNT:** $5,000,000
- **CONTACT:** Deidre Johnson

**EQUALITY IN HEALTH**
Increasing the ability of organizations and educational institutions to provide culturally appropriate health care services to help reduce racial and ethnic health disparities in Colorado.

- **GRANT TIMEFRAME:** 2005-2012
- **GRANT AMOUNT:** $13,100,000
- **CONTACT:** Chris Armijo

**HEALTHTEAMWORKS – PATIENT-CENTERED MEDICAL HOME PILOT**
In partnership with The Commonwealth Fund, implementing a patient-centered medical home demonstration pilot in 16 medical practices in Colorado to improve primary care delivery and costs by aligning high quality, coordinated care with financial incentives.

- **GRANT TIMEFRAME:** 2009-2012
- **GRANT AMOUNT:** $1,600,000
- **CONTACT:** Laurel Petralia

**IDENTIFYING OUTREACH AND ENROLLMENT RESOURCES AND GAPS**
Developing an interactive web-based map of health care coverage outreach and enrollment application assistance sites in Colorado to identify gaps, support referrals to enrollment services and provide stakeholders with a dynamic, state-level analysis of outreach resources.

- **GRANT TIMEFRAME:** 2010-2011
- **GRANT AMOUNT:** $66,302
- **CONTACT:** Nancy Csuti

**ID Early Childhood Health Integration – Evaluation**
Examining the extent to which the councils integrate health services into their local early childhood systems, as well as lessons learned about factors that contribute to systems change.

- **GRANT TIMEFRAME:** 2010-2014
- **GRANT AMOUNT:** $350,000
- **CONTACT:** Phillip Chung

**EXPANDING CHILDREN’S ACCESS TO HEALTH CARE**
Expanding the ability of 13 community health clinics and local public health agencies to provide timely preventive, primary, oral and behavioral health care for children in medically underserved areas.

- **GRANT TIMEFRAME:** 2008-2011
- **GRANT AMOUNT:** $4,200,000
- **CONTACT:** Deidre Johnson

**HEALTHTEAMWORKS – PATIENT-CENTERED MEDICAL HOME PILOT EVALUATION**
Through the Harvard University School of Public Health, evaluating patient-centered medical home pilots in Colorado and six other states to identify outcomes related to patient and physician experiences, changes in quality of care measures and cost.

- **GRANT TIMEFRAME:** 2008-2012
- **GRANT AMOUNT:** $200,000
- **CONTACT:** Nancy Csuti

**EV ED OUTREACH AND ENROLLMENT FOR CHILDREN AND YOUTH**
Using innovative, community-based, multi-ethnic outreach strategies through 19 grantees to identify and enroll eligible, but uninsured, children and youth in Medicaid and CHP+.

- **GRANT TIMEFRAME:** 2008-2011
- **GRANT AMOUNT:** $3,400,000
- **CONTACT:** Deidre Johnson

**EXPANDING CHILDREN’S ACCESS TO HEALTH CARE**
Providing supplemental technical assistance to Early Childhood Councils and other Children’s Access to Health Grantees to improve collaboration and create strategic alliances.

- **GRANT TIMEFRAME:** 2010-2011
- **GRANT AMOUNT:** $30,000
- **CONTACT:** Deidre Johnson

**EXPANDING CHILDREN’S ACCESS TO HEALTH CARE – COLLABORATION TECHNICAL ASSISTANCE PROJECT**
Developing an interactive web-based map of health care coverage outreach and enrollment application assistance sites in Colorado to identify gaps, support referrals to enrollment services and provide stakeholders with a dynamic, state-level analysis of outreach resources.

- **GRANT TIMEFRAME:** 2010-2011
- **GRANT AMOUNT:** $66,302
- **CONTACT:** Nancy Csuti

**EXPANDING Outreach AND enrollment FOR CHILDREN AND YOUTH**
Expanding the ability of 13 community health clinics and local public health agencies to provide timely preventive, primary, oral and behavioral health care for children in medically underserved areas.

- **GRANT TIMEFRAME:** 2008-2011
- **GRANT AMOUNT:** $4,200,000
- **CONTACT:** Deidre Johnson

**EXPANDING Early Childhood Health Integration – Collaboration Technical Assistance Project**
Examining the extent to which the councils integrate health services into their local early childhood systems, as well as lessons learned about factors that contribute to systems change.

- **GRANT TIMEFRAME:** 2010-2014
- **GRANT AMOUNT:** $350,000
- **CONTACT:** Phillip Chung

**EXPANDING Family Access TO HEALTH CARE**
Expanding the ability of 13 community health clinics and local public health agencies to provide timely preventive, primary, oral and behavioral health care for children in medically underserved areas.

- **GRANT TIMEFRAME:** 2008-2011
- **GRANT AMOUNT:** $4,200,000
- **CONTACT:** Deidre Johnson
**Grants**

**HEALTH CARE SERVICES & SYSTEMS GRANTEE**

**IMMIGRANT INTEGRATION**
Supporting immigrants and established residents in working together to build healthy, cohesive communities.

GRANT TIMEFRAME: 2003-2011
GRANT AMOUNT: $10,733,504
CONTACT: Laurel Petralia

**OFFICE OF SUICIDE PREVENTION – GATEKEEPER TRAINING PROGRAM**
Training individuals throughout Colorado to be suicide prevention “gatekeepers” – those likely to come into contact with individuals who may be at risk for suicide – who can connect the suicidal person to the resource(s) he/she needs.

GRANT TIMEFRAME: 2011
GRANT AMOUNT: $14,760
CONTACT: Chris Armijo

**PARTNERSHIPS IN HEALTH**
Improving the coordination of health services at the community level through partnerships that build, strengthen and sustain the infrastructure of Colorado communities.

GRANT TIMEFRAME: 2006-2012
GRANT AMOUNT: $8,600,000
CONTACT: Chris Armijo

**PARTNERSHIPS IN HEALTH – EVALUATION**
Conducting a series of case studies to better understand how local health collaborations impact the provision of community health services and the local health systems in which those services are provided.

GRANT TIMEFRAME: 2006-2011
GRANT AMOUNT: $900,000
CONTACT: Phillip Chung

**REGIS UNIVERSITY – DOCTOR OF NURSING PRACTICE PROGRAM**
Preparing practicing nurses to work with other health care professionals toward more efficient, effective and interdisciplinary health care systems – from assessing and improving quality of care to improving health outcomes, shaping health care policy, and developing new models of health care delivery.

GRANT TIMEFRAME: 2010-2011
GRANT AMOUNT: $73,000
CONTACT: Laurel Petralia

**THE ROCKY MOUNTAIN YOUTH CLINICS**
Supporting the provision of consistent primary and dental health care to children in their communities – particularly for families that have difficulty accessing health care through the traditional system – through clinics, mobile health care vans that serve rural and metro-area counties, and by establishing and servicing new school-based health centers.

GRANT TIMEFRAME: 2008-2011
GRANT AMOUNT: $900,000
CONTACT: Deidre Johnson

**SET OF COLORADO SPRINGS - SET FAMILY MEDICAL CLINICS**
Expanding services to provide a medical home for low-income and homeless clients, and helping the centers apply for designation as a Federally Qualified Health Center Look Alike.

GRANT TIMEFRAME: 2010-2012
GRANT AMOUNT: $300,000
CONTACT: Deidre Johnson

**UNIVERSITY OF COLORADO DOWNTOWN, COLLEGE OF NURSING – QUALITY AND SAFETY EDUCATION FOR NURSES**
Providing technical assistance to nurse education programs statewide to incorporate six quality and safety competencies, including patient-centered care, teamwork and collaboration, evidence-based practice, quality improvement, safety and informatics (i.e., using information and technology to share knowledge, mitigate errors and support decision making).

GRANT TIMEFRAME: 2009-2011
GRANT AMOUNT: $115,119
CONTACT: Laurel Petralia

**UNIVERSITY OF COLORADO DENVER HEALTH SCIENCES CENTER, DEPARTMENT OF HEALTH AND BEHAVIORAL SCIENCES**
Evaluating public insurance outreach and enrollment programs in community-based organizations to determine their impact on enrollment, retention and utilization of Colorado’s public health insurance programs.

GRANT TIMEFRAME: 2009-2012
GRANT AMOUNT: $987,500
CONTACT: Phillip Chung
Since 1985, The Colorado Trust has worked closely with communities across the state on a wide array of efforts to advance the health and well-being of the people of Colorado. In 2011, these diverse strategies included:

- Recognizing and supporting outstanding leadership in communities by honoring a current grantee with the John R. Moran, Jr. Leadership Award
- Supporting and participating in the twice yearly, Community Resource Center-hosted Rural Philanthropy Days events that connect funders and nonprofit organizations to discuss and address critical needs in rural communities across Colorado
- Acknowledging the milestone of The Colorado Trust’s 25th year by providing grant support to strengthen the work of several nonprofit organizations and groups working across Colorado to improve health care services and systems for children.
Northside is one of 26 nonprofit organizations and educational institutions working to reduce racial and ethnic health disparities in Colorado through The Trust’s Equality in Health initiative. These grantees are building their ability to provide culturally effective health education and health care services. Northside has helped an array of community partners with disparate views come together to realize their dream of creating a trusted health care resource for preschool and elementary school students. The school’s clinic serves the district’s highest percentage of uninsured, underinsured and low-income students, and its strong commitment to creating a culturally-competent clinic and staff is commendable.

According to the Colorado Department of Public Health and Environment’s School-based Health Center Program, more than 26,000 youth received health care services at 45 school-based health centers during the 2009-2010 school year. The majority operate in schools where a high percentage of the student population is either uninsured or underinsured. Students never are turned away because of an inability to pay for their care, and most sites provide enrollment assistance with Medicaid and the Children’s Health Plan Plus (CHP+). Also, a recent study conducted by Emory University showed that school-based health centers lowered the rates of hospitalizations and inappropriate emergency room usage in the youth they served, ultimately decreasing costs to Medicaid and third-party payers. Additionally, the ability to provide care to students in the school setting decreases parents’ time away from work and students’ time away from the classroom.
JOHN R. MORAN, JR. LEADERSHIP AWARD
In honor of John R. Moran, Jr.’s long-time leadership of The Colorado Trust, a special fund of $250,000 established the John R. Moran, Jr. Grantee Leadership Award. Since 2007, one current Trust grantees has been selected annually to receive $25,000 in recognition of outstanding leadership to advance the health and well-being of the people within the community the grantee serves.

GRANT TIMEFRAME: 2007-2017
GRANT AMOUNT: $250,000
CONTACT: Gay Cook

RURAL PHILANTHROPY DAYS
Supporting and participating in the twice yearly, Community Resource Center-hosted Rural Philanthropy Days events that connect funders and nonprofit organizations to discuss and address critical needs in rural communities across Colorado.

GRANT TIMEFRAME: 2011
GRANT AMOUNT: $58,000
CONTACT: Laurel Petralia

25TH ANNIVERSARY
To acknowledge the milestone of The Colorado Trust’s 25th year, providing grant support to strengthen the work of several nonprofit organizations and groups working across Colorado to improve health care services and systems for children.

- All Kids Covered
- Bright Futures for Early Childhood
- Colorado Medical Home Initiative
- Denver Health-South High School-based Health Center
- Eagle Care Medical Clinic
- Family Medicine Center
- Northwest Colorado Visiting Nurse Association
- Pueblo City-County Health Department
- Southwest Open School’s School-based Health Center
- Summit Community Care Clinic

GRANT TIMEFRAME: 2010-2012
GRANT AMOUNT: $250,000
CONTACT: Deidre Johnson
The Colorado Trust strives to conduct its financial affairs according to the highest ethical standards, and to maintain or increase the real value of its investments in perpetuity to serve the needs of the people of Colorado today and into the future. Our investments are overseen by a committee of our Board of Trustees, and implemented by the Treasurer on the Board of Trustees, our President and CEO, and Vice President and CFO.

The Trust’s original endowment of $191 million was received from the sale of the PSL Healthcare Corporation in 1985. From its inception through 2011, grants totaling $379 million have been made to grantees across Colorado.

Please visit www.coloradotrust.org to view The Colorado Trust’s Form 990-PF and its 2011 Audited Financial Statements.
### Financials

#### THE COLORADO TRUST STATEMENTS
**OF FINANCIAL POSITION | DECEMBER 31, 2011 AND 2010**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$565,772</td>
<td>$303,855</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>5,319</td>
<td>319</td>
</tr>
<tr>
<td>Contributions receivable</td>
<td>668,000</td>
<td>1,334,000</td>
</tr>
<tr>
<td>Interest and real estate distr.</td>
<td>1,607,792</td>
<td>1,191,079</td>
</tr>
<tr>
<td>Prepaid and other expenses</td>
<td>17,191</td>
<td>14,792</td>
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<tr>
<td>Investments</td>
<td>375,458,422</td>
<td>407,24,983</td>
</tr>
<tr>
<td>Cash held in custody for others</td>
<td>72,938</td>
<td>93,109</td>
</tr>
<tr>
<td><strong>Property and equipment:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Building improvements</td>
<td>18,872</td>
<td>18,872</td>
</tr>
<tr>
<td>Machinery and equipment</td>
<td>665,211</td>
<td>585,787</td>
</tr>
<tr>
<td>Furniture and fixtures</td>
<td>351,810</td>
<td>351,810</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$379,059,125</td>
<td>$410,863,387</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES &amp; NET ASSETS</th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued</td>
<td>$25,028</td>
<td>$52,531</td>
</tr>
<tr>
<td>accrued expenses</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other accrued liabilities</td>
<td>257,619</td>
<td>249,412</td>
</tr>
<tr>
<td>Deferred gain on sale-leaseback</td>
<td>4,014,419</td>
<td>4,264,019</td>
</tr>
<tr>
<td>Cash held in custody for others</td>
<td>72,938</td>
<td>93,109</td>
</tr>
<tr>
<td>Grants payable</td>
<td>7,095,001</td>
<td>14,167,098</td>
</tr>
<tr>
<td>Deferred compensation</td>
<td>419,141</td>
<td>389,756</td>
</tr>
<tr>
<td>Deferred excise tax payable</td>
<td>23,953</td>
<td>388,759</td>
</tr>
<tr>
<td>Excise tax payable</td>
<td>75,965</td>
<td>43,995</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>$11,984,064</td>
<td>$19,648,679</td>
</tr>
</tbody>
</table>

Net assets:
- **Unrestricted**
  - 2011: 366,407,061
  - 2010: 389,880,708
- **Temporarily restricted**
  - 2011: 668,000
  - 2010: 1,334,000

**Total Liabilities & Net Assets**
- 2011: **$379,059,125**
- 2010: **$410,863,387**
## THE COLORADO TRUST STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

### UNRESTRICTED REVENUES, GAINS & SUPPORT:

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest and dividend income</td>
<td>$8,672,803</td>
<td>$8,759,325</td>
</tr>
<tr>
<td>Net realized and unrealized gain on investments</td>
<td>(21,254,749)</td>
<td>38,921,522</td>
</tr>
<tr>
<td>Income from real estate activities</td>
<td>750,345</td>
<td>746,225</td>
</tr>
<tr>
<td>Other income</td>
<td>10,723</td>
<td>57,011</td>
</tr>
<tr>
<td>Investment management fees</td>
<td>(750,686)</td>
<td>(976,868)</td>
</tr>
<tr>
<td>Net assets released from restriction</td>
<td>666,000</td>
<td>666,000</td>
</tr>
<tr>
<td><strong>TOTAL UNRESTRICTED REVENUES, GAINS &amp; SUPPORT</strong></td>
<td><strong>($11,905,564)</strong></td>
<td><strong>$48,173,215</strong></td>
</tr>
</tbody>
</table>

### EXPENSES:

**Program services:**

<table>
<thead>
<tr>
<th>Service</th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Access to Health</td>
<td>$4,811,862</td>
<td>$11,727,168</td>
</tr>
<tr>
<td>Accessible and Affordable Health Care Initiatives</td>
<td>184,313</td>
<td>430,751</td>
</tr>
<tr>
<td>Strengthening Families Initiatives</td>
<td>63,431</td>
<td>277,088</td>
</tr>
<tr>
<td>Other grant expenses</td>
<td>2,709,204</td>
<td>3,200,788</td>
</tr>
<tr>
<td>Returned grants</td>
<td>(561,635)</td>
<td>(195,608)</td>
</tr>
<tr>
<td>Grant administration</td>
<td>3,230,147</td>
<td>2,772,631</td>
</tr>
<tr>
<td><strong>TOTAL PROGRAM SERVICES</strong></td>
<td><strong>$10,437,322</strong></td>
<td><strong>$18,384,499</strong></td>
</tr>
</tbody>
</table>

| Management and general                         | 1,217,981       | 1,080,732       |
| Excise tax expense                             | (87,220)        | 479,288         |
| **TOTAL EXPENSES**                             | **$11,568,083** | **$19,944,519** |

**Decrease in unrestricted net assets**

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(23,473,647)</td>
<td>28,228,696</td>
</tr>
</tbody>
</table>

### Temporarily Restricted Support:

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>2,000,000</td>
<td></td>
</tr>
<tr>
<td>Net assets released from restriction</td>
<td>(666,000)</td>
<td>(666,000)</td>
</tr>
<tr>
<td><strong>Decrease in temporarily restricted net assets</strong></td>
<td>(666,000)</td>
<td>1,334,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in Net Assets</td>
<td>(24,139,647)</td>
<td>29,562,696</td>
</tr>
<tr>
<td><strong>Net Assets at Beginning of Year</strong></td>
<td>391,214,708</td>
<td>361,652,012</td>
</tr>
</tbody>
</table>

**NET ASSETS AT END OF YEAR**

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$367,075,061</td>
<td>$391,214,708</td>
</tr>
</tbody>
</table>

*Accrual method; actual cash payments for 2011 grants totaled $12,447,021.

**Accrual method; actual cash payments for 2010 grants totaled $19,789,822.
Board of Trustees

PATRICIA BACA, EdD
Educational Consultant
Chairwoman, 2011

JOHN HOPKINS
President and CEO (retired)
Rocky Mountain Health Plans

NED CALONGE, MD
President and CEO
The Colorado Trust

GENERAL COUNSEL
Cara Lawrence

JENNIFER PAQUETTE
Chief Investment Officer
Public Employees' Retirement Association of Colorado
Treasurer, 2011

COLLEEN SCHWARZ
Vice President, Sales
Community Reinvestment Fund, USA

ALAN SYNN, MD
President
Vascular Institute of the Rockies

REGINALD L. WASHINGTON, MD
Chief Medical Officer
Rocky Mountain Hospital for Children
Vice Chairman, 2011

WILLIAM WRIGHT, MD
Executive Medical Director and President
Colorado Permanente Medical Group

GAIL SCHOEETTLER, PhD
Businesswoman

LEFT TO RIGHT: Colleen Schwarz; John Hopkins; Jennifer Paquette; Gail Schoettler, PhD; Rev. R.J. Ross;
William Wright, MD; Patricia Baca, EdD; Ned Calonge, MD; Alan Synn, MD; Reginald L. Washington, MD
2011 ANNUAL REPORT

* Achieving access to health for all Coloradans

**Staff**

Left to right: Tara Spahr, Rachel Mondragon, Gay Cook, Chris Armijo, Alisa Bourne, Mary Ann Davis and Jill Johnson.

Left to right: Deidre Johnson, Jenny Lehman, Christie McElhinney, Heidi Holmberg, Joanne Johnson, Scott Downes, Laurel Petralia and Debbie DeMuth.

Left to right: Gayn Barley, Phil Chung, Michele Chader, Matt Sundeen, Maggie Frasure, Ned Calonge, Nancy Csuti and Richard Stromp.

* With gratitude to the staff members who formerly served The Colorado Trust: Sabrina D’Agosta, Bridget Monahan, John Samuelson and Lori Vettraino.